



FARM BUREAU FINANCIAL SERVICES

June 20, 2002

James Lloyd  
39 Edgar Ct  
Newbury Park CA 91320

Dear James:

Thank-you for speaking at our annual conference on May 31<sup>st</sup>. You were fantastic.

To be absolutely truthful, I wasn't real sure what you were doing when you called a week before you were to speak to us and asked the questions specific to our group about our frustrations and challenges, but after hearing your speech, it became crystal clear. As I looked around the room during your presentation, I saw our attendees both entertained and informed on issues specific to their jobs. I saw laughter and a lot of heads nodding in agreement. You held our attention. I'm not quite ready to give my wife a report card and ask her to rate my performance, but the concept is certainly something that I enjoyed hearing. After your presentation, I was approached by many of our group thanking me for inviting you to address us and commending you for your presentation. I agree with those who spoke to me, your presentation was the most entertaining AND educational speeches that we have had at our conference for at least the past ten years.

The best of luck to you as you expand your speaking engagements. Thanks!

Sincerely,



Mitch Hambleton  
General Chairman

2002 Farm Bureau Accountants and Information System Annual Conference

cc: Donny Conn